

# German bank set to seal 2 deals

DUBAI **Shveta Pathak**

Fox Corporate Finance (FCF), a German investment bank, is expecting to close at least two deals involving investment from this region in Germany, its CEO told **Emirates Business**.

Arab investors, he said, continue to show interest in investing in Germany.

"By the end of this year we expect to close two transactions. Broadly, both are in aero-space defence sector. We are in discussions with one company that specifically wants to do a capital increase. There is a strategic link between what the company does and what the agenda here for 2030.

"It would be finance from this region into the German



Arno Fuchs

company," said Arno Fuchs, founding partner and CEO of FCF.

One of the transactions, said Fuchs, is likely to be a size of €30 million to 50m.

"We are targeting mid-cap and small segments and this transaction, by German standards, would be a small to mid-cap one. The other deal

is also likely in the same sector," he said.

Fuchs said FCF also plans to set up its office this year.

"With a view to promote cross-border interests between Arab and German corporates and investors, especially when German clients are seeking Arab investors or joint venture partners; German clients seeking acquisition or expansion opportunities into a new market or vice-versa and with Arab families or enterprises seeking an entry into German-speaking markets, we plan to open office here.

"We have been active in this region for over four years now.

"During this period, we have built quite strong network and have access to most big investors here."