

PRESS RELEASE

CORPORATE ANNIVERSARY

FCF Fox Corporate Finance GmbH – the financing specialist for mid-market companies celebrates its 10th anniversary

Munich, February 2, 2015 (fcf) – Munich based FCF Fox Corporate Finance GmbH (“FCF”) celebrates its tenth corporate anniversary. As a specialized investment bank and financing specialist serving public and privately owned mid-market enterprises, the company looks back on 10 highly successful years of business. Today, FCF is recognized as one of the leading German middle market financing advisors to numerous well-known companies such as Triumph-Adler (office supplier), Manz (mechanical engineering), Cotesa (aerospace), Riemser (pharma), Max Aicher (steel industry) und Muehlhan (industrial services).

FCF arranges, structures, and places debt and equity capital for its clients. “From the very first day on, FCF has been a strong business partner for its clients, solving the most complex financial cases, thereby contributing to their growth and successful development. Over time, we have been establishing close and trusting relationships with our clients. FCF has therefore evolved into an integral part of its client’s corporate strategy and decision-making process,” explains FCF founder and CEO Arno Fuchs.

When CEO Arno Fuchs, who had been working for leading investment banks in the US for many years, founded FCF Fox Corporate Finance GmbH in 2005, he found that the German market was poorly developed in the area of bank-independent financing and advisory services for small- and medium sized business. “It was of key importance to me to build FCF into an important player, known in the market, respected for its opinion and sought for its advice by entrepreneurs, executives and shareholders. Our dedicated and continued support systematically addresses the German Mittelstand businesses of which we consistently attract repeat and new corporate clients ranging from venture size to a billion EUR in sales. FCF business strategy is different in that we do not only have the know-how of all debt and equity financing instruments, but in that we also have direct access to all investors and lenders providing mid-market (re)financing capital,” says CEO Fuchs. Due to its unique network of decision-makers in the venture, private equity and debt capital markets, which include many leading German Family-Offices, FCF is able to negotiate the most favorable terms for its clients even for very complex financing structures.

Close relationships with and the access to Family-Offices are key elements of FCF’s future strategy: The traditional **FCF Family-to-Family Day** will again be hosted by FCF in April and October of this year. It is the only Family-Office event of its kind in Germany that provides a venue for publicly traded and family owned companies to connect with well-known, but also less known Family-Offices from Germany, Switzerland and Austria. The exclusive event’s objective is to promote the exchange between presenting companies and Family-Offices and to serve as a platform to discuss potential cooperations and investment opportunities. Over the past years, many large and medium-sized businesses such as Hugo Boss, Dürr, Ströer Media, Hawesko, Wirecard and Manz have presented

themselves. Family-Offices today also appreciate FCF Family-to-Family Day as an established annual tradition and as one of the must-go-to events.



6th FCF German Industry Day 2014, Abu Dhabi: Panel discussion with **Arno Fuchs**, FCF Founder & CEO (left), **Joschka Fischer**, former German Vice Chancellor and **Zaid Maleh**, FCF Head of Middle East (right).

Foto: FCF Fox Corporate Finance GmbH

In addition to its Family-Office business, FCF's strategy will focus more strongly on international business expansion. FCF has received increased inquiries by German companies for US pre-IPO and IPO engagements as well as for Arab investor market advisory services. FCF will therefore continue to offer services such as the **FCF German Industry Day**, which has provided German industrial companies with an attractive stage to address Arabian investors during the past six years.

CEO Arno Fuchs summarizes his corporate goals: "In the years ahead, we will dedicate our efforts to continuously and systematically strengthen FCF as know-how and opinion leader in its key client business and growth segments. Ultimately, our goal is to position FCF Fox Corporate Finance as the "Roland Berger of mid-market financing".

ABOUT FCF FOX CORPORATE FINANCE

FCF is a specialized **Investment Bank and Financing Specialist** advising public and private mid-market companies in the German speaking regions.

FCF was founded in 2005 by investment banker Arno Fuchs. The company serves mid-market clients with an annual turnover of 10 million to 1 billion Euros from traditional German industries such as engineering, pharma, automotive, aerospace and defense, consumer products, ICT, retail and fashion.

FCF arranges, structures, and places equity and debt capital and supports its clients' growth, IPO/Pre-IPO, acquisition and standard balance sheet (re-)financing strategies.

FCF is a team of highly motivated and entrepreneurial minded financing specialists, enabling their clients to implement capital structures with leading German and international investors and lenders at the best available terms.

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